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YGM TRADING LIMITED

(incorporated in Hong Kong with limited liability) (Stock Code: 00375)

ANNOUNCEMENT OF RESULTS FOR THE YEAR ENDED 31 MARCH 2023

The Board of Directors (the "Board") of YGM Trading Limited (the "Company") hereby announces the consolidated results of the Company and its subsidiaries (collectively the "Group") for the year ended 31 March 2023 together with comparative figures for the corresponding year and selected explanatory notes as follows:

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

(Expressed in Hong Kong dollars)

	Note	2023	2022
		\$'000	\$'000
Revenue	3, 4	214,129	211,489
Cost of sales and direct costs		(70,289)	(77,021)
Gross profit		143,840	134,468
Other net gain		1,695	7,317
Distribution costs		(117,045)	(106,656)
Administrative and other operating expenses		(50,154)	(50,518)
Loss from operations		(21,664)	(15,389)
Valuation gains on investment properties		9,259	6,405
Gain on disposal of investment properties		-	13,336
Finance costs	5(a)	(2,366)	(2,379)
(Loss)/profit before taxation	5	(14,771)	1,973
Income tax credit	6	75_	167
(Loss)/profit for the year		(14,696)	2,140
Attributable to:			
Equity shareholders of the Company		(13,771)	3,284
Non-controlling interests		(925)	(1,144)
(Loss)/profit for the year		(14,696)	2,140
(Loss)/earnings per share	8		
Basic and diluted	0	\$ (0.08)	\$ 0.02

Details of dividends payable to equity shareholders of the Company are set out in note 7.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

(Expressed in Hong Kong dollars)

	2023 \$'000	2022 \$'000
(Loss)/profit for the year	(14,696)	2,140
Other comprehensive income for the year (after tax and reclassification adjustment of \$Nil)		
Item that may be reclassified subsequently to profit or loss:		
Exchange differences on translation of financial statements of subsidiaries outside Hong Kong	(7,113)	(5,884)
Other comprehensive income for the year	(7,113)	(5,884)
Total comprehensive income for the year	(21,809)	(3,744)
Attributable to:		
Equity shareholders of the Company	(20,330)	(2,835)
Non-controlling interests	(1,479)	(909)
Total comprehensive income for the year	(21,809)	(3,744)

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(Expressed in Hong Kong dollars)

	Note	2023 \$'000	2022 \$'000
		<i>\$</i>	\$ 000
Non-current assets		186,345	186,806
Investment properties Other property, plant and equipment		57,270	53,042
Other property, plant and equipment	-	243,615	239,848
Intangible assets		133,442	133,442
Rental deposits		7,346	4,415
Deferred tax assets		121	281
	_	384,524	377,986
Current assets			
Trading securities		10,610	17,119
Inventories		33,532	38,917
Trade and other receivables	9	37,023	41,801
Current tax recoverable		318	317
Cash and cash equivalents	_	118,120	132,788
	_	199,603	230,942
Current liabilities			
Bank overdrafts		4	7,049
Trade and other payables and contract liabilities	10	42,510	36,904
Lease liabilities		25,924	26,657
Current tax payable		5	319
		68,443	70,929
Net current assets	_	131,160	160,013
Total assets less current liabilities		515,684	537,999
Non-current liabilities			
Lease liabilities		37,133	29,325
Deferred tax liabilities		934	1,004
	_	38,067	30,329
NET ASSETS	=	477,617	507,670
CAPITAL AND RESERVES			
Share capital		383,909	383,909
Reserves		86,515	115,089
Total equity attributable to equity shareholders of the Cor	npany –	470,424	498,998
Non-controlling interests		7,193	8,672
TOTAL EQUITY		477,617	507,670
-	=		

NOTES:

(Expressed in Hong Kong dollars unless otherwise indicated)

1. Basis of preparation of the financial statements

The financial information relating to the years ended 31 March 2023 and 2022 included in this preliminary announcement of annual results does not constitute the Company's statutory annual consolidated financial statements for these years but is extracted from those financial statements. Further information relating to these statutory financial statements required to be disclosed in accordance with section 436 of the Hong Kong Companies Ordinance is as follows:

The financial statements for the year ended 31 March 2023 have yet to be reported on by the Company's auditor and will be delivered to the Registrar of Companies in due course.

The Company has delivered the financial statements for the year ended 31 March 2022 to the Registrar of Companies as required by section 662(3) of, and Part 3 of Schedule 6 to, the Hong Kong Companies Ordinance.

The Company's auditor has reported on the statutory financial statements of the Company for the year ended 31 March 2022. The auditor's report was unqualified; did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying its report; and did not contain a statement under sections 406(2), 407(2) or (3) of the Hong Kong Companies Ordinance.

The Company's statutory annual financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"), which collective term includes all applicable individual Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("HKASs") and Interpretations issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), accounting principles generally accepted in Hong Kong and the requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

The measurement basis used in the preparation of the statutory annual financial statements is the historical cost basis except that investment properties and trading securities are stated at their fair values.

2. Changes in accounting policies

The HKICPA has issued a number of amendments to HKFRSs that are first effective for the current accounting period of the Group. None of these developments has had a material effect on how the Group's results and financial position for the current or prior periods have been prepared or presented in this financial report.

The Group has not applied any new standard or interpretation issued by HKICPA that is not yet effective for the current accounting period.

3. Revenue

The principal activities of the Group are garment wholesaling and retailing, trademark ownership and licensing, property investment and provision of security printing, general business printing and trading of printing products.

(i) Disaggregation of revenue

Disaggregation of revenue from contracts with customers by significant category of revenue is as follows:

\$'000	
\$ 000	\$'000
161,416	158,844
18,644	18,518
27,730	28,689
207,790	206,051
6,339	5,438
214,129	211,489
	161,416 18,644 27,730 207,790 6,339

The Group's customer base is diversified and no individual customer with whom transactions have exceeded 10% of the Group's revenue for the years ended 31 March 2023 and 2022.

(ii) Revenue expected to be recognised in the future arising from contracts with customers in existence at the reporting date

The Group has applied the practical expedient in paragraph 121 of HKFRS 15 and therefore the information about the remaining performance obligation is not disclosed for contracts that have an original expected duration of one year or less and also for those performance obligations which are regarded as satisfied as invoiced.

4. Segment reporting

(a) Segment results, assets and liabilities

The Group manages its businesses by divisions, which are organised by business lines. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resources allocation and performance assessment, the Group has presented the following four reportable segments. No operating segments have been aggregated to form the following reportable segments.

- Sales of garments: wholesaling and retailing of garments
- Licensing of trademarks: management and licensing of trademarks for royalty income
- Printing and related services: provision of security printing and sale of printed products
- Property rental: leasing of properties to generate rental income

Information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance for the years ended 31 March 2023 and 2022 is set out below:

	Sales of g	arments	Licer of trade	nsing emarks	Printin related	8	Propert	y rental	Tot	al
	2023 \$'000	2022 \$'000	2023 \$'000	2022 \$'000	2023 \$'000	2022 \$'000	2023 \$'000	2022 \$'000	2023 \$'000	2022 \$'000
Revenue from external customers Inter-segment revenue Reportable segment revenue	161,416 	158,844 - 	18,644 738 19,382	18,518 2,100 20,618	27,730 53 27,783	28,689 <u>136</u> 28,825	6,339 2,433 8,772	5,438 2,433 7,871	214,129 3,224 217,353	211,489 4,669 216,158
EBITDA	101,410	16,335	7,139	4,260	1,126	1,075	7,718	13,261	26,770	34,931
Reportable segment assets Reportable segment liabilities	493,835 467,234	498,612 455,622	146,369 11,969	140,228 11,522	14,240 4,642	14,190 4,336	200,601 14,750	199,729 16,223	855,045 498,595	852,759 487,703

(b) Reconciliation of reportable profit or loss

	2023 \$'000	2022 \$'000
EBITDA	26,770	34,931
Interest income on financial assets measured at		
amortised cost	1,230	287
Depreciation	(38,381)	(33,751)
Impairment loss on other property, plant and equipment	(4,472)	-
Finance costs	(2,366)	(2,379)
Unallocated head office and corporate income	2,448	2,885
Consolidated (loss)/profit before taxation	(14,771)	1,973

5. (Loss)/profit before taxation

(Loss)/profit before taxation is arrived at after charging/(crediting):

		2023 \$'000	2022 \$'000
(a)	Finance costs		
	Interest expense on bank overdrafts	-	265
	Interest on lease liabilities	2,366	2,114
		2,366	2,379
(b)	Other items		
	Depreciation charge		
	- owned property, plant and equipment	3,474	2,894
	- right-of-use assets	34,907	30,857
	Impairment loss on other property, plant and equipment		
	- owned property, plant and equipment	1,221	-
	- right-of-use assets	3,251	-
	Gain on lease modifications	(174)	(1,910)
	Impairment loss on trade debtors	330	2,727
	Reversal of impairment loss on trade debtors	(809)	(8,683)
	Reversal of provision for claims (Note 11)	-	(5,478)
	Rental receivable from investment properties		
	less direct outgoings of \$2,294,000 (2022: \$4,012,000)	(4,045)	(1,426)
	Cost of inventories	67,995	73,009
	Government subsidies (Note)	4,788	-
	Change in fair value of trading securities	18	(34)
	Gain on disposal of trading securities	(110)	

Note: During the year ended 31 March 2023, the Group was granted \$4,298,000 from the Employment Support Scheme under the Anti-epidemic Fund set up by the Government of the Hong Kong Special Administrative Region for not to make redundancies during the subsidy period and to spend all the funding on paying wages to its employees. In addition, the Group also successfully applied for \$490,000 funding support from the Government of the Macau Special Administrative Region for eligible enterprise in Macau.

6. Income tax credit

	2023 \$'000	2022 \$'000
Current tax - Hong Kong Profits Tax	29	228
Current tax - Outside Hong Kong	(198)	-
Deferred tax	94	(395)
	(75)	(167)

The provision for Hong Kong Profits Tax for 2023 is calculated at 16.5% (2022: 16.5%) of the estimated assessable profits for the year. Taxation for subsidiaries based outside Hong Kong is charged at the appropriate current rates of taxation ruling in the relevant jurisdictions. The corporate tax rate applicable to the Group's operations in the United Kingdom is 19% (2022: 19%) for the year. The Corporate Income Tax rate applicable to the Group's operations in Mainland China is 25% (2022: 25%) for the year.

7. Dividends

(a) Dividends payable to equity shareholders of the Company attributable to the year

	2023 \$'000	2022 \$'000
Interim dividend declared and paid of Nil cents (2022: 10 cents) per ordinary share Final dividend proposed after the end of the reporting period	-	16,586
of 10 cents (2022: 5 cents) per ordinary share	16,586	8,293
	16,586	24,879

The final dividend proposed after the end of the reporting period has not been recognised as a liability at the end of the reporting period.

(b) Dividends payable to equity shareholders of the Company attributable to the previous financial year, approved and paid during the year

	2023 \$'000	2022 \$'000
Final dividend in respect of the previous financial year,		
approved and paid during the year, of 5 cents (2022: 10 cents) per ordinary share	8,293	16,586

8. (Loss)/earnings per share

(a) Basic (loss)/earnings per share

The calculation of basic (loss)/earnings per share is based on the loss attributable to ordinary equity shareholders of the Company of \$13,771,000 (2022: profit of \$3,284,000) and 165,864,000 (2022: 165,864,000) ordinary shares in issue during the year.

(b) Diluted (loss)/earnings per share

There were no potential dilutive ordinary shares outstanding during the years ended 31 March 2023 and 2022. Accordingly, the diluted (loss)/earnings per share is the same as the basic (loss)/earnings per share.

9. Trade and other receivables

At the end of the reporting period, the ageing analysis of trade debtors (net of loss allowance) based on invoice date is as follows:

	2023 \$'000	2022 \$'000
Within 1 month	16,554	12,180
Over 1 month but within 2 months	720	3,263
Over 2 months but within 3 months	888	1,013
Over 3 months but within 12 months	1,446	656
Trade debtors, net of loss allowance	19,608	17,112
Deposits, prepayments and other receivables	15,994	23,381
Employee retirement benefits	1,421	1,308
	37,023	41,801

Individual credit evaluations are performed on all customers requiring credit over a certain amount. Trade debtors are due within 30 days to 90 days from the date of billing.

10. Trade and other payables and contract liabilities

At the end of the reporting period, the ageing analysis of trade creditors based on invoice date is as follows:

	2023 \$'000	2022 \$'000
	\$ 000	\$ 000
Trade and other payables		
Within 1 month	8,965	7,778
Over 1 month but within 3 months	4,497	2,569
Over 3 months but within 6 months	168	166
Over 6 months	262	48
Trade creditors	13,892	10,561
Other payables and accrued charges	26,460	25,745
Amounts due to related companies	161	117
	40,513	36,423
Contract liabilities		
Receipts in advance	1,997	481
	42,510	36,904

11. Provisions

	Provision for claims (Note) \$'000
Balance at 1 April 2021	9,570
Utilised during the year	(4,092)
Provision written back	(5,478)
Balance at 31 March 2022, 1 April 2022 and 31 March 2023	-

Note:

Upon the disposal of Aquascutum Holdings Limited to an independent third party (the "Purchaser") during the year ended 31 March 2018, the tenancy agreement ("Tenancy Agreement") of retail stores in Macau was also assigned to a subsidiary of the Purchaser ("Defendant"). During the year ended 31 March 2021, the landlord of retail stores in Macau filed a declaratory judgement action in the form of an ordinary lawsuit

against the Defendant and a subsidiary of the Group which was the guarantor of the Tenancy Agreement demanding for unpaid rent and other fees and compensation for damages and losses amounting to a total of MOP9,857,060 (equivalent to \$9,570,000).

During the year ended 31 March 2022, the Landlord and a subsidiary of the Group entered into a settlement agreement and agreed to settle the dispute with a total sum of MOP4,000,000 (equivalent to \$3,908,000). A reversal of provision for claims of \$5,478,000 was made, after deducting the legal expenses incurred, in the consolidated financial statements accordingly.

MANAGEMENT DISCUSSION AND ANALYSIS

Results of the Group's Operations

The Group's business during the first half of the year under review was still seriously affected by the COVID-19 pandemic (the "Pandemic") but improved significantly during the second half with a 45.3% increase in Group's revenue from the first half. Thus, the Group's revenue for the year increased by 1.2% to HK\$214,129,000 (2022: HK\$211,489,000). In addition, the Group's gross profit for the year increased by 7.0% to HK\$143,840,000 (2022: HK\$134,468,000) as overall gross profit margin improved to 67.2% (2022: 63.6%). However, loss from operations for the year increased to HK\$21,664,000 (2022: HK\$15,389,000) in spite of a government subsidy income related to the Pandemic totaling HK\$4,788,000 in the year (2022: HK\$Nil). Total operating expenses increased by 6.4% to HK\$167,199,000 (2022: HK\$157,174,000) which was partly due to a write-back of provision for claims of HK\$5,478,000 in the previous year.

Loss attributable to the equity shareholders of the Company for the year was HK\$13,771,000 (2022: profit of HK\$3,284,000) included valuation gains on investment properties of HK\$9,259,000 (2022: HK\$6,405,000). For the year ended 31 March 2022, there was a gain on disposal of investment properties of HK\$13,336,000.

For the year ended 31 March 2023, the Group generated net cash inflow of HK\$38,938,000 (2022: net cash outflow of HK\$3,828,000) from operations. Inventories as at 31 March 2023 was HK\$33,532,000 (2022: HK\$38,917,000).

As at 31 March 2023, the Group had cash and bank deposits net of bank overdrafts of HK\$118,116,000 (2022: HK\$125,739,000), representing a decrease of HK\$7,623,000. At 31 March 2023, the Group had trading securities with fair value of HK\$10,610,000 (2022: HK\$17,119,000).

During the year, the Group spent approximately HK\$4,689,000 (2022: HK\$6,441,000) in additions and replacement of other property, plant and equipment excluding right-of-use assets.

Group's Financial Position

The Group financed its operations by internally generated cashflows and banking facilities provided by its bankers. The Group continues to maintain a prudent approach in managing its financial requirements.

The Group's net assets as at 31 March 2023 were HK\$477,617,000 (2022: HK\$507,670,000). The Group's gearing ratio at the end of the year was 0.134 (2022: 0.126) which was calculated based on total borrowings of HK\$4,000 (2022: HK\$7,049,000) and leases liabilities of HK\$63,057,000 (2022: HK\$55,982,000) and shareholders' equity of HK\$470,424,000 (2022: HK\$498,998,000). The Group's borrowings are mainly on a floating rate basis.

Operations Review

Total segment sales of garment was HK\$161,416,000 (2022: HK\$158,844,000) and recorded a segment EBITDA of HK\$10,787,000 (2022: HK\$16,335,000). As at the end of March 2023, the Group has a distribution network of 99 points of sales ("POSs") in the Group's operating market comprising 30 POSs in Hong Kong, 5 POSs in Macau, 60 POSs in Mainland China and 4 POSs in Taiwan. There is a net increase of 12 POSs in total POSs from the end of March 2022. The Group will remain prudent with regard to store network expansion.

The Group owns the global intellectual property rights of Guy Laroche and Ashworth. Total income of licensing of trademarks from external customers was HK\$18,644,000 (2022: HK\$18,518,000) and this segment recorded a profit for the year.

As at 31 March 2023, the Group holds an office premise held for rental in London with a fair value of HK\$186,345,000 and an industrial building held for own use in Hong Kong with a net book value of HK\$6,126,000. Currently, the said industrial building is wholly occupied by security printing section. The office premise in London was fully let during the year and, thus, total rental income from outsiders increased to HK\$6,339,000 (2022: HK\$5,438,000).

Security printing section recorded a slight decrease in sales but an increase in segment EBITDA which was mainly due to government subsidy income of HK\$1,152,000 (2022: HK\$ Nil) received during the year.

Human Resources

As at 31 March 2023, the Group had approximately 360 employees (31 March 2022: 370 employees). The Group offers competitive remuneration packages including medical subsidies and retirement scheme contribution to its employees in compensation for their contribution. In addition, discretionary bonuses may also be granted to the eligible employees based on the Group's and individuals' performances.

Outlook

The current state of the global market is one of uncertainty, with multiple challenges in different regions. While the Hong Kong market has shown signs of good recovery since February 2023, the Mainland China market is experiencing a slower recovery than expected. Despite this, we anticipate that printing operations will remain steady and that Guy Laroche licensing will experience growth in the post COVID-19 period. Furthermore, our UK property is expected to report a full year rental income.

In light of ongoing challenges such as the war between Russia and Ukraine, inflationary pressures in the US, and a slow recovery in China, it is difficult to predict next year's results. However, we remain confident in our experience, strong cash position, and commitment to excellence. We are dedicated to serving our clients with the highest level of professionalism and look forward to overcoming any obstacles that may arise. Our goal is to succeed in the face of adversity and continue to provide exceptional service to our clients.

Dividends

The Board resolved to recommend the payment of a final dividend of 10 HK cents (2022: 5 HK cents) per ordinary share in respect of the year ended 31 March 2023 at the forthcoming annual general meeting to be held on 22 September 2023. The aggregate final dividend amounting to HK\$16,586,000 (2022: HK\$8,293,000), if approved by the shareholders, is expected to be paid on or around 16 October 2023 to those shareholders whose names appear on the register of members of the Company as at the close of business on 5 October 2023.

CLOSURE OF REGISTER OF MEMBERS

For the purpose of ascertaining the entitlement of the shareholders to attend and vote at the forthcoming annual general meeting, the register of members of the Company will be closed from 19 September 2023 to 22 September 2023 (both days inclusive), during which period no transfer of shares will be effected. In order to qualify for the right to attend and vote at the forthcoming annual general meeting, all transfers accompanied by the relevant share certificates must be lodged with the share registrar of the Company, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong, not later than 4:30 p.m. on 18 September 2023.

The register of members of the Company will also be closed from 29 September 2023 to 5 October 2023 (both days inclusive), during which period no transfer of shares will be effected for the purpose of ascertaining the entitlement of the shareholders to the proposed final dividend. In order to qualify for the final dividend payable on or around 16 October 2023 to be approved at the forthcoming annual general meeting, all transfers accompanied by the relevant share certificates must be lodged with the share registrar of the Company, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong for registration, not later than 4:30 p.m. on 28 September 2023.

CORPORATE GOVERNANCE

The Company had compiled with the Code on Corporate Governance Practices as set out in Appendix 14 of the Listing Rules throughout the year ended 31 March 2023.

Under Code Provision A.4.1, non-executive directors (including independent non-executive directors) should be appointed for a specific term, subject to re-election. However, the non-executive directors of the Company are not appointed for a specific term but are subject to retirement by rotation and re-election in accordance with the Company's articles of association.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted a Securities Dealing Code regarding directors' securities transactions on terms no less exacting than the required standard set out in the Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code") contained in Appendix 10 of the Listing Rules.

All Directors have confirmed, upon specific enquiry by the Company, that they have complied with the required standard set out in the Model Code and its Securities Dealing Code throughout the period under review.

SCOPE OF WORK OF KPMG

The financial figures in respect of Group's consolidated statement of financial position, consolidated statement of profit or loss, consolidated statement of profit or loss and other comprehensive income and the related notes thereto for the year ended 31 March 2023 as set out in the preliminary announcement have been compared by the Company's auditors, KPMG, Certified Public Accountants, to the amounts set out in the Group's draft consolidated financial statements for the year and the amounts were found to be in agreement. The work performed by KPMG in this respect did not constitute an audit, review or other assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the HKICPA and consequently no assurance has been expressed by the auditor.

AUDIT COMMITTEE

To comply with the revised Code of Best Practice as set out in Appendix 14 to the Listing Rules, the Company set up an audit committee (the "Audit Committee") with written terms of reference, for the purposes of reviewing and providing supervision on the financial reporting process and internal control of the Group. The Audit Committee comprises three Independent Non-executive Directors.

The Audit Committee is mainly responsible for monitoring the integrity of the Company's consolidated financial statements, reviewing the Company's internal control system and its execution through the review of the work undertaken by the external auditors, evaluating financial information and related disclosure and reviewing connected transactions.

The Audit Committee has reviewed with management the consolidated financial statements for the year ended 31 March 2023, including the accounting policies and practices adopted by the Group and discussed internal controls and financial reporting matters.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

The Company has not redeemed any of its shares during the year ended 31 March 2023. Neither the Company nor any of its subsidiaries has purchased or sold any of the Company's shares during the year.

PUBLICATION OF RESULTS ANNOUNCEMENT AND ANNUAL REPORT

The results announcement is published on the website of Hong Kong Exchange and Clearing Limited at <u>www.hkexnews.hk</u> and the website of the Company at <u>www.ygmtrading.com</u> under "Results Announcement". The annual report for the year ended 31 March 2023 will be dispatched to the shareholders and published on the above websites in due course.

By Order of the Board Chan Wing Sun, Samuel Chairman

Hong Kong, 29 June 2023

As at the date of this announcement the Board comprises five Executive Directors, namely Mr. Chan Wing Sun, Samuel, Madam Chan Suk Ling, Shirley, Mr. Fu Sing Yam, William, Mr. Chan Wing Fui, Peter and Mr. Chan Wing Kee; and three Independent Non-executive Directors, namely Mr. Choi Ting Ki, Mr. So Stephen Hon Cheung and Mr. Li Guangming.